



Parker L Kelley

Highly Adaptable Sales professional transitioning into a new career in software development. Comfortable performing in multiple roles, with 3 years experience working with CRM programs and multiple computer operating systems. Currently Perfecting my craft in JavaScript, HTML/CSS, React.js, C# and .Net. Looking for a role where I can grow and take advantage of my problem solving skills on a daily basis.



Software Developer - Problem Solver

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Experience

Nashville Software School - Full Stack Developer - Aug 2020 - Present

Six Month Full-Stack web developer apprenticeship that focuses on instructing developers through a hands-on and intensive training. Training includes an introduction to real-world methodologies, utilizing agile with scrum implementation

- Built Single Page Apps using HTML, CSS, JavaScript, and React
- Utilized C# and .NET to implement server side applications
- Worked alone and in teams to create applications, with version control through Git/GitHub
- Projects
 - **React.js Capstone - Codepal** - Codepal is a single page daily journal application made with React.js and JSON server. - <https://github.com/Patchrik/codepal>
 - **Nutshell, React.js & Vanilla JS** - Nutshell is a group project to make a one page forum for user, the application was built with React.JS, Vanilla JS, and JSON server.



Aloomba - Sales Development Rep - Feb 2020 - Apr 2020

- Handled data entry into Salesforce.com and Google Sheets for a sales team of 6
- Creating Salesforce.com and Google Sheets reports for management and sales team
- Helped create 50 to 100 leads for our sales team a day
- Worked with management to help create & implement new sales system to boost new sales & renewals
- Scrubbed internal data to maintain a clean and functional database of current clients and new business leads



Brentwood Financial Partners - Client Service Specialist - Feb 2018 - Feb 2020

- Prepared packages for shipment, pickup and courier services for prompt delivery to customers
- Drafting account applications paperwork for new accounts, handling sensitive personal information with high accuracy
- Managed office inventory and ordered new supplies when items were running low
- Observed strict confidentiality rules to maintain data integrity and protect clients
- Assessed data and information to verify entry for FINRA and Brokerage compliance



Postmates - Account Executive - May 2016 - Jan 2017

- Managing accounts through the full sales cycle, and closing over 30 accounts each month
- Walking merchants through the Plus Partnership and what needs it will fulfill for their business
- Working hand in hand with merchants to make sure deliverables arrived in a timely fashion
- Helped launch new markets in Tampa Bay and New Orleans - Doubling the New Orleans Market
- Tracking all work through Salesforce CRM to manage and improve pipeline efficiency



Education

Nashville Software School - Full-Stack Boot camp - C# - 2020 - 2021

Six Month Full-Stack web developer apprenticeship that focuses on instructing developers through hands-on and intensive training.



● **Belmont University** - B.S: Entertainment Industry Studies - 2012 - 2016

The EIS program is designed to prepare the future leaders of the leisure and entertainment industries through industry principles and practices.

